**PROFESSIONAL SUMMARY**

* Experienced multitasked Teacher, Business Data Analyst, and motivated Research professional
* Reliable and Successful at consistently analyzing large number of data and project management
* Ability to scope and execute projects efficiently, provide targeted analytical insights, and next steps
* 10+years’experience in Business Analysis: Analytics, Research Marketing & Development
* 10+ years of teaching private and group students experience (Professional training and Academia)
* 10+ years’ experience applying qualitative and quantitative analytical techniques to analyze data
* 10+ years of Sales, Research Marketing, Business Coordination, and Leadership Management
* 10+ years of Excellent Customer Service and Problem-Solving experience
* Professional experience in multicultural environment and fast paced industries
* Data Analysis and Forecasting using Advanced Excel, SPSS, E-views, Pivot Tables, and Basic SQL
* Always driven to provide great success, build workbooks, and track innovative changes.
* Create reports, policies, articles, or procedures to support management/business' quests/goals for performance improvement and direction or just solve problems. Equipped to be a Leader & Trainer
* I believe: The propensity to extract and present statistics significantly are vital to any business success!

**KEY QUALIFICATIONS**

* Specialized in International Business. Teach and Research subjects related to International Business
* Committed to Excellence and Success. My Students’ Achievement is my number one Priority
* Advanced Excel Skills (Spreadsheet creation, Pivot table building & reporting, Formula & Charting)
* Collect, Review, Clean, Analyze, and Interpret Data or Reports to meet the Strategic Goals
* Understand the business intelligence reporting tools including dashboards, charting, and graphics
* Strong project management skills and interest in building Business strategies and consulting skills
* Excellent communication skill (both verbal and written) and great values of customer services
* Excellent initiative, organizational, interpersonal, and strong attention to detail
* Exceptional Quantitative & Qualitative Analytical skills to solve Research or Business Problems
* Extensive experience in providing data and metrics as essential for review and evaluation
* Hands on Budget Process to ensure timely, effective and realistic budgets are submitted
* Proficient in Database creation-manipulation (SPSS and E-Views) and MS Excel, PowerPoint, Word
* Self-starter and proactive team player, prioritize and multitask even under-pressure for tight deadlines
* Public Speaker and PowerPoint Presenter (Presentation of Research Papers and Report’s results)

**TECHNICAL SKILLS**

* Advanced Excel
* Data Visualization
* PowerPoint Presentation
* E-Views
* Salesforce
* CRM
* ACSR
* CSR
* Avaya
* Einstein 360
* Citrix
* VDI
* Slack
* SPSS
* Sibel

**AREA OF EXPERTISE**

* International Business
* Data Analysis
* Advanced Excel
* Economic Modelling
* Interaction with Clients
* Quant. & Qual. Research
* Surveys/Questionnaires
* Problem Solving
* Marketing Research

**AREA OF INTEREST**

* Budgeting & Taxes
* Business Analysis
* Consumer Behavior
* Customer Service
* Cost-Benefit Analysis
* Data Analytics
* Economic Trend Analysis
* Forecasting & Planning
* Financial Analysis
* International Business
* Leadership and Change
* Marketing & Cultures
* Price negotiation & Sales
* Project Management
* Statistical Analysis
* Strategic Management
* Trade (Export and Import)

**CURRENT POSITIONS**

**WyzAnt,** Chicago, IL

**Instructor and Project Manager Consultant for Academic and Business Purposes,** Jan. 2016 – Pres.

I work on projects from conception to completion. I partner with Business Owners and consulting firms to provide high quality project management services and research analysis in various areas. I provide also academic support through research presentation and teaching or tutoring.

Here are some of the Subjects I am currently teaching in person or online through video conferences:

* Global Challenges
* Economics
* Econometrics
* Business Strategies and Planning
* General Business
* Financial Management
* French (All Levels)
* Mathematics
* Marketing Research and Strategies
* International Business Theory and Trade

**Jodapris – International Business Marketing Group,** Chicago, IL

**Founder/ CEO,** January 2016 – Present

* Research SME Business Owners to offer Analytical and Marketing Solutions for national or International Business growth. Support also the 500 Fortune companies with Customer Service outsourcing, Market Research, and SWOT Analysis.
* Recruit, Teach, and provide Professional Training to Employees to enforce Business Strategies
* Coordinate all Management Operations for Successful National and International Business

**EDUCATION**

**Argosy University** **(GPA: 3.93) -** Chicago, IL

**Doctor of Business Administration (DBA)** - International Business and Management, 2015

Dissertation: “The International Trade Implications of Value-Added Tax as a Border-Adjustable Tax on the United States’ Economic Growth.”

Committee: Prof. John Palmer, Dr. Robert Castaneda, and Dr. Jodi Martinez

**Pretoria University -** Pretoria, South Africa

**Master’s in Economics** - Trade and Investment, 2009

Thesis: “Analysis of Idiosyncratic Productivity Shocks in SADC Trade”

Advisor: Associate Prof. Andre Jordaan

**University of Lubumbashi -** Lubumbashi, Congo -DRC **Bachelor Honors in Economics and Financial Management,** 2002

Thesis: “Economic Effects of Marketing Strategies in Developing Countries”

Advisor: Prof. Kamanda Dibwe

**CERTIFICATION**

Business Coordination April 2014

**LANGUAGE**

**English** (Fluently), **French** (Native Language), **Swahili** (Fluently)

**RESEARCH AND TEACHING INTERESTS**

Economics, Statistics, Econometrics, International Business, International Trade (Export and Import), Business Strategies, Marketing Strategies, Quantitative Research, Forecasting and Planning, International Marketing Strategies, Consumer Behavior, Leadership and Changes, Global Challenges, Decision Making and Problem Solving, Macroeconomics, Microeconomics, Social Economics, and Public Finance

**PUBLICATIONS**

Djemo, O. M. (2013). Global and Multinational Marketing. *Research gates Networks publications,* 1-13p

Djemo, O. M. (2013). Economic System of South Africa. *Research gates Networks publications,* 1-12p

Djemo, O. M. (2012). General Electric Company: Case Study. *Research gates Networks publications,* 26p

Djemo, O. M. (2012). Strategy Analysis: Direct Sales Beauty Industry. *Research Gates Network,*18p

Djemo, O. M. (2012). Comparative Analysis of Cultural Research Marketing: JP Morgan Chase Bank and BP Corporation. *Research gates Networks publications,* 1-22p

**PROFESSIONAL PRESENTATIONS**

Djemo, O. M. (2012). Value of Corporate Governance. *Accounting and Corporate Governance Discussion Group, Argosy University, Chicago, IL*

Djemo, O. M. (2012). Saltwater vs. Freshwater Economics. *Change and Innovation Discussion Group, Argosy University, Chicago, IL*

Djemo, O. M. (2012). Agency Theory Viewpoints and Application. *Accounting and Corporate Governance Discussion Group, Argosy University, Chicago, IL*

Djemo, O. M. (2012). The Leader’s Role in Stages of Team Development. Change and Innovation Discussion Group, Argosy University, Chicago, IL

Djemo, O. M. (2012). Stewardship and Stakeholder Theories and Convergence*. Accounting and Corporate Governance Discussion Group, Argosy University, Chicago, IL*

Djemo, O. M. (2012). The theories and models for innovation and change in an organization. *Change and Innovation Discussion Group, Argosy University, Chicago, IL*

**WORKING PAPERS**

Djemo, O. M. (2016). Risk and Challenges of Intra-Regional Trade Liberalization within COUNTRY differentials: The case of SADC (The Southern African Development Community). *WP.*

Djemo, O. M. (2015). The International Trade Implication of VAT as a Border-Adjustable Tax on the American Economic Growth. *W.P*.100 p

Djemo, O. M & Jordaan, A. (2010). Analysis of Idiosyncratic Productivity Shocks in SADC Trade*WP30*p

Djemo, O.M. & Margaret, C (2008). An Essay on Foreign Trade. *WP* 25 p

Djemo, O.M. (2007). Finding an Optimal Debt Ratio for South Africa. *WP*38 p

**AWARDS**

* Scholarship Merit Award from Argosy University, Chicago for the 2014 (Spring and Summer)
* Scholarship Merit Award from Argosy University, Chicago for the 2012-2013 Academic years.
* Carnegie Foundation Scholarship for Master’s Program, Pretoria - April 2007.
* Bursary Merit Award at Pretoria University for Master’s Program - April 2006

**TEACHING AND ADVISING EXPERIENCE**

**Teaching:** I provide online and in-person private and group classes. I teach lessons in subjects related to Economics, Business, Math (Algebra, Calculus, Geometry, …) and provide professional training from 2004 - Present

**President,** Jodapris –International Business Marketing Group, Chicago, IL

Teach, Provide Training, and Advise Employees: International Business, Business Analysis, Analytics Solutions, Business Strategies, Business Coordination, Marketing Strategies, and Operation Management. April 2016 - Present

**Business Teaching Fellow,** Argosy University, Chicago, IL

Economics (Dr. Susan Cain, Ed.D), Fall 2014

International Trade (Dr. Roberto Castaneda, DBA) Fall 2014

International Business (Dr. Elias Demetriades, PhD), Spring 2014

International Multicultural Marketing (Dr. John G. Schwarm, DBA), Fall 2013

Leadership and Changes (Dr. Susan Cain, Ed. D), Fall 2012

**French Teacher**, Private French Academy, Chicago, IL

French Classes and Professional Training, 2004 - Present

**RESEARCH EXPERIENCE**

**Dr. Roberto Castaneda, DBA,** Argosy University, Chicago, IL

**Research Data Analyst II,** January 2011 – November 2015

Researched, Collected, Cleaned, and Analyzed data in order to write reports and articles for policies and solution recommendations

**Associate Professor Andre Jordaan,** University of Pretoria, South Africa

**Graduate Research Assistant,** February 2006- October 2009

Proactive team member for research projects and suggest policy recommendations for the South African Government trade models and budgets

**PROFESSIONAL EXPERIENCE**

***President/Owner of*** Jodapris IMBS LLC, Chicago North January 2016 - Present

Coordinate and manage the Company. Research Analysis and plan business development for success

Support 500 Fortune Companies with Research and SWOT Analysis, and Customer Support Outsourcing

***Instructor and Consultant*** for Academic and Business Purposes, WyzAnt, USA January 2016 – Present

Here are some of the Subjects areas where I consult - teach - tutor, but not limited: International Business Theory, Research and Data Analytics, Econometrics, Economics, Business Strategies and Planification, Operation Research and Financial Management, Forecasting and Econometric Modeling, French (All Levels), Mathematics, Marketing Research and Strategies, International Trade, Public Speaking, IBM SPSS, EViews, and STATA

***Sales consultant Expert,*** Working Solutions Inc., Texas February 2016 – Current

Support outsourcing projects from companies such as StubHub, Asurion, Data-Lot, Monat Global, Etc.

***President and Founder of*** *Private French Academy* **-** *Chicago* June 2004 – Present

Coordinate and teach private or group French lessons for personal, business, or professional purposes

***Research Data Analyst******II*** *at Argosy University-Chicago* January 2011 – January 2016

* Performed extensive qualitative and quantitative independent research, then designed and implemented Economic and Financial Data Analysis using advanced excel, E-views, and SPSS
* Coordinated research operations, managed Survey questionnaire programing, and Performed Statistical Analysis, and Trade and Economic Modelling while leading focus groups
* Analyzed and synthesized research findings to develop valuable insights and strategic recommendations for companies and their clients on all phases of research projects
* Ensured organization and timelines of all assignments to avoid missing any deadline
* Created error-free reports and PowerPoint presentations to communicate efficiently the results
* Worked proactively with teams by helping some members efficiently to achieve their potential skills

***Business Sales Consultant & Marketing Specialist,*** *IB inc. Buffalo grove, IL* April 2014 -August 2015

Researched Business in needs of our services and sold the Business Analysis plans to business owners.

***Benefit Specialist*** at RandStad/Aon-Hewitt – Lincolnshire, IL September 2015 – February 2016

Support Client’s Employees with Annual Enrollment for Health and welfare Benefits

***Independent Sales Representative*** *at Avon Products – Chicago, IL* July 2010 – December 2017

Direct sales, Marketing, and Demonstrations of cosmetic products

***Graduate Research Assistant*** *at the University of Pretoria, SA* February 2006 - April 2010

* Contribution to the research from the projects ‘conception to the end and modeling regression
* Presentation of report documents for results’ dissemination and policy recommendation.
* Successful results for the South African Government’s research projects

***Retail Store Manager*** *for the Family Business – Lubumbashi* July 1997 – February2004

* Developed sales/marketing plans. Deployed resources to achieve financial forecast and business goals
* Negotiated purchased merchandises prices, decided on purchases, and ensured daily inventory control
* Enforced strong leadership skills to ensure efficient/effective utilization of the business resources

(References upon request)

**Social media and websites:**

<http://www.jodapris.com>

<http://www.linkedin.com/in/mdjemo>

<http://www.facebook.com/jodapris.imbs>